Economic analysis of strategic issues in business and government has become mainstays of the decision-making process. Studies are routinely used to inform business leaders about likely consequences of their decisions and to inform and influence the decisions of others. The need for economic studies has been driven by the overall importance of the economic aspects of the issues under consideration and the unique perspective that economists can bring to bear. Economic studies are used to assess the relative importance of sectors of the economy, the impact of proposed actions on businesses or government entities, the costs and benefits of proposed or past projects or decisions, the incentives that can arise from policies and many other purposes.

EI economists are well equipped with the training and analytical tools to conduct a variety of economic studies. They use standard economic models as well as innovative approaches. They apply their judgment to the problem to evaluate whether a simple approach is best suited or whether a more complicated analysis is required.

EI staff has performed a variety of economic studies in many industries including copyright industries, natural gas, accounting, and others. For example,

1. Copyright Industries in the U.S. Economy
2. Market Definition, Market Power and Entry in Light of Global Competition
3. Competition and Innovation: Relationships Between Market Structure and Innovation
4. Interstate Natural Gas Pipeline Marketing Affiliates
5. State-by-State Economic Contribution of U.S. Recording Industry
6. Reorganization of USDA Packers and Stockyards Administration
7. Cost and Control Structures in the Accounting Industry
8. Exporters to the U.S. Apparel Industry
9. Economic Importance of All-Cargo Air Carriers

The Economists Inc. Research Associate Position

EI currently employs approximately 12 research associates. These individuals are graduates of leading colleges and universities, generally with strong quantitative backgrounds in economics, statistics, math, or computer science.

Research Associates quickly master the following skills, among others: performing quantitative analysis using spreadsheet, statistical, and graphical packages; using the Washington, DC system of government and university libraries; collecting economic and financial statistics and utilizing databases to obtain information concerning firms and industries at issue. Over the course of a week, a research associate may work on several different projects concerning such disparate issues as the likely competitive effects of a proposed multi-billion dollar merger, the apportionment of Superfund clean-up costs, or the statistical evidence regarding employment discrimination. Research associates generally work in teams to tackle these projects. Therefore, research associates must be able to juggle multiple commitments and to work effectively both leading and being directed by peers. The rich and diverse backgrounds of the research associates and the topical and high-profile projects that they work on contribute to a dynamic working environment.

Applicants considering this position are welcome to contact EI at the address listed below or send cover letter, resume and transcripts to dcrcruiting@ei.com. Economists Incorporated will interview qualified candidates, regardless of citizenship or residency status, who are eligible to work in the United States for two years. EI is accepting applications for our 2016/2017 Research Associate position in our Washington DC office.

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